

**ATLANTA, GA — May 1, 2018 — 3V Solutions** (3V) announced the rollout of their highly anticipated Enterprise Support Trust (EST) for SAP. EST is a fully SAP compliant support program that significantly reduces SAP license maintenance costs, allowing customers to reallocate funds to more strategic initiatives that drive higher ROI's. In the age of digital transformation, EST provides a bridge to go from legacy SAP systems to the digital core S/4HANA. Structured through a 5-Level program, EST includes customer-tailored AMS, license discounts, and world class automated, analytical assessments for HANA and S/4HANA. What makes EST unique is that it uses blockchain technology with Smart Network Contracts (SNC) to provide a unique funding model for future technology upgrades, migrations and development. It's risk free, guaranteed, and fully SAP compliant.

Bart & Associates (B&A), a leading information technology systems integrator located in McLean, VA, recently signed a 3V EST agreement. Jonathan Evans, President and CEO, of B&A: "We have derived consistent long-term value from SAP solutions across our operations. Looking ahead, we want to ensure that we maximize that value as we begin to evaluate the transition to S/4HANA. We see 3V's EST program as a game changer in reducing our traditional SAP maintenance costs, allowing us to now apply those funds toward more advanced SAP technologies. It's the total package for any SAP customer wanting more out of their SAP investment."

Mark Dendinger, Managing Partner for 3V Solutions: "I have been working with SAP customer C-Level executives since 1995 and listening to them over the last 23 years. Our vision with EST is to give them a lower cost base for their legacy SAP support while allowing them to better budget for more advanced SAP technologies. We partnered with Zeconomy to provide the Smart Network Contracts (SNC) that manage the financial savings for each customer using blockchain. The unique EST algorithms provide the support cost reductions that are guaranteed through the SNC."

Sam Bizri, CEO of Zeconomy, Inc.: "In our first meeting with 3V we heard the vision for EST and knew we were the perfect fit to make this a unique, world class solution. Our Smart Network Contracts can extend to any company in a highly secure blockchain model that gives the customer the comfort level to execute. EST is on the cusp of disrupting the traditional SAP support market and we are very excited to be a part of the solution moving forward."

### **About 3V Solutions**

3V Solutions (3V), headquartered in Atlanta, GA, is an SAP Master Value Added Reseller (MVAR), providing services to customers implementing, migrating and maintaining SAP solutions. They work closely with companies seeking to migrate to HANA and S/4HANA, providing automated assessments for maturity, usage and deep dive analysis necessary in preparing accurate project plans and budgets. 3V maintains cloud hosting facilities in Iron Mountain with NEC, providing SAP cloud solutions to companies of all sizes. Through its worldwide partner network, 3V can tap resources in North America, Europe and Asia to provide a full portfolio of services to guide, implement and support the optimal solution for each customer. As the first North American SAP MVAR, 3V works closely with over 50 plus reseller partners to promote, implement and develop SAP solutions using a collaborative model. For more information, visit [www.3vsolutions.com](http://www.3vsolutions.com) or email [mark.dendinger@3vsolutions.com](mailto:mark.dendinger@3vsolutions.com).

### **About Bart & Associates, Inc.**

Founded in 1988, B&A is headquartered in McLean, VA and is a leading information technology systems integrator providing solutions through six primary service offerings: Modernization & Transformation, Agile Delivery, Integration & Analytics, Certified Hosting, Operations & Enablement, and Human Capital Management. Our services span strategic, enterprise, application, and technical infrastructure, including customized and Commercial-Off-The-Shelf applications. We are managed to Software Engineering Institute (SEI) Capability Maturity Model Integration (CMMI®) Level 3 for Services, IT Infrastructure Library (ITIL®), International Organization for Standardization (ISO) (9001, 20000, 27000), and Agile best practices.

Visit the company website at [www.bna-inc.com](http://www.bna-inc.com) for more information.

## **About SAP**

As the market leader in enterprise application software, SAP (NYSE: SAP) helps companies of all sizes and industries run better. From back office to boardroom, warehouse to storefront, desktop to mobile device – SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. SAP applications and services enable approximately 310,000 business and public-sector customers to operate profitably, adapt continuously, and grow sustainably. For more information, visit [www.sap.com](http://www.sap.com).